

Job Title: Sales & Logistics Associate

Salary: £25,000 – £35,000 (depending on experience)

Location: Dartington, Devon (mainly office based but hybrid work possible)

Contract Type: Permanent, full-time (5 days per week, with a 6-month probation period)

Application Deadline: EXTENSION - 17th August 2025

To Apply: Please send a CV and covering letter to: careers@fishtekmarine.com

About Us

At Fishtek Marine, we design, test and manufacture cutting-edge technology to reduce the impact of fishing and marine operations worldwide. We are a unique team of engineers and fisheries scientists working together to develop practical solutions that improve sustainability across global fisheries.

Our work spans a wide range of species and ecosystems, and our reputation has grown through a decade of innovation and collaboration. Fishtek Marine partners with industry leaders, academic institutions, NGOs, and fisheries managers to deliver measurable environmental impact through pioneering marine technology.

About the Role

Fishtek Marine is at the forefront of sustainable fishing innovation and having experienced rapid growth over the past 24 months we are now focused on strengthening our sales and marketing capacity. This new role presents an exciting opportunity for a motivated and dynamic individual to contribute across multiple functions—promoting technologies that reduce bycatch and support the sustainability of fisheries worldwide.

You will play a key role in liaising between the sales and production teams, supporting the Sales Manager, managing customer enquiries, leading strategic marketing initiatives and coordinating product dispatch.

There is significant scope for growth in this role as the company continues to expand provided you're a dynamic, proactive character. Occasional national and international travel may be required for client meetings, trade shows and marketing-related activities including potential sea days where you may be required to offer technical advice. Ideally the candidate would have a keen interest in marine conservation & the fishing industry.

Key Responsibilities

- Communicate with clients to manage product enquiries and sales
 - Maintaining the company CRM (Pipedrive) ensuring its accurate & up to date
 - Attend trade shows, exhibitions and customer meetings as needed (possible sea days)
 - Coordinate with the production team to oversee product dispatch, raising commercial invoices where necessary.
 - Develop and implement marketing campaigns across digital, print and social media
 - Manage social media channels and contribute to content creation
 - Flexibility to assist with office management where required
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Skills & Experience

- Strong skills in Microsoft Excel and general IT literacy
 - Ability to work independently and manage multiple priorities
 - Excellent written and verbal communication skills
 - Highly organised and self-motivated, with strong attention to detail
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Ideal Skills but Not Essential

- Knowledge of the fishing industry or marine technology sector, ideally with seadays aboard commercial fishing vessels.
- Experience using CRM software in a sales environment (ideally Pipedrive)
- Experience with design tools such as Canva (or similar) and/or video editing software
- Experience setting up sales systems.

If you're passionate about sustainability, eager to contribute to a growing and innovative company and ready to take on a diverse role—we'd love to hear from you.